



## Business Developer Robotics\*

Become part of a young and aspiring startup in the field of robotics from Munich. Our technology will sustainably accelerate future robotic systems and change the field of robotics in the future. For that we develop and sell innovative robot systems for manufacturing and logistics in the industrial environment. We value personal responsibility, an open feedback culture and a positive team spirit. Roundpeg connects humans and robots - leave footprints with us for a better future.

### Tasks

- Create the business model and product portfolio for a robotics startup
- Identify the relevant trends within the market, for customers and upcoming technologies
- Take over ownership for ongoing and new partnerships with development and business partners
- Develop a strong project management for future challenges
- Boost your know-how in the area of robotics design of the future

### Qualification

- Bachelor / Master of an university or similar institution with an Engineering, Business or Natural Sciences degree
- Working experience including project management tasks
- Experience within corporate strategy, inhouse consulting or strategic consulting firm preferred
- Technical understanding and enthusiasm for robotics desirable
- Team player mentality with the ambition to move existing boundaries
- Robotics working experience desirable – but not a must
- Good written and vocal skills in German and English

### Benefits

- Work on the future of robotics in a startup with an excellent team
- Participation at the stock options program
- Significant learning experience throughout all disciplines of a startup
- High level of responsibility with huge impact on the company success
- Regular team events

Could we wake your interest? If so, please contact us for more questions or directly with your CV (contact person Oliver Krieg, [contact@roundpeg.tech](mailto:contact@roundpeg.tech)).

\* Gender, age, nationality and religion are irrelevant for us – what matters is you.